



JD EDWARDS ENTERPRISEONE

JD Edwards EnterpriseOne is a single integrated ERP applications suite with a low TCO for enterprises who manufacture, construct, distribute, service or manage products, physical assets, real estate or operations. Built with a single database, pure-Internet architecture, and a common look and feel screen design, JD Edwards EnterpriseOne addresses local and global financial, CRM, human capital, manufacturing, supply chain, procurement, projects, sales, service, and asset lifecycle operational business needs with embedded analytics and reporting. The JD Edwards EnterpriseOne suite has over 65 modules for comprehensive process integration across any organization regardless of business size and geography.

Diverse Customer Profiles

- ✓ Growing businesses with legacy or subtier one MRP or ERP systems
- ✓ Larger start-ups and corporate spin-offs
- ✓ Multi-nationals with global operations
- ✓ Midsize and large enterprises
- ✓ Division with parent using another ERP

Product and Platform Choices

Latest Release	Applications 9.0 Update 1 and Tools 8.98.2 (for 8.11 → 9.0)) GA October 2009				
Databases	Oracle	IBM DB2	Microsoft SQL Server		
Hardware	Sun UltraSPARC	HP ProLiant	HP Integrity	Wintel	Lintel
	IBM Power Systems (System i ← iSeries ← AS/400) + (System p)				IBM System x
Operating Sys	Sun Solaris	Oracle Enterprise Linux	Red Hat Enterprise Linux		
	IBM i or AIX	HP-UX	Microsoft Windows Server, Vista or XP		
Client Browsers	Microsoft Internet Explorer		Mozilla Firefox		

Demonstrated Business Value

- ✓ Rapid time-to-value delivers faster ROI
- ✓ Low total cost of ownership saves money
- ✓ Flexible configuration and not customization reduces initial and ongoing system costs
- ✓ Product scalability for fast company growth
- ✓ Technology choices fit your IT infrastructure
- ✓ Rapidly add capabilities with packaged integrations to best-in-class applications

Industry Focus

Industry	Representative Businesses
Manufacturing and Distribution	Industrial Manufacturing (discrete and process), Automotive Suppliers, Medical Devices, Life Sciences, Consumer Packaged Goods (CPG), Food and Beverage Producers (Agribusiness), Wholesale Distribution
Projects and Services	Engineering and Construction, Homebuilding, Government Contractors, Public Sector
Asset Intensive	Mining, Natural Resources, Oil and Gas, Green Energy, Chemicals and Lubricants, Commercial Real Estate, Utilities

Extensive Features and Functions (select examples)

- All accounting lines go to one database
- Extensive G/L, A/R, A/P, pricing, fixed asset, budgeting, cash and expenses capabilities
- Multi-mode manufacturing supporting discrete fabrication and process activities including ETO, CTO, MTS, MTO
- PDM, ECO, BOM, shop floor planning
- Service and warranty management
- Real estate management and forecasting
- Sales force automation with order-to-cash
- Kanban (six types), quality, requirements
- Embedded CRM and HCM
- Lean, demand-driven manufacturing and supply chains for global fab, distribution
- WBS projects; contract and service billing
- Integrated enterprise workflow
- IFRS, SOX and compliance support
- RFID, ASN, VMI, ATP, CTP, RMA
- Manage sub-contractors for engineering and construction activities
- Sales and operations planning integrated across all business activities
- Self service for requisitions, customers, suppliers, employees and managers
- Web-based employee recruitment
- Analytics, dashboards, reporting, BI, KPI
- Localizations (33x); part of base software; full support by Oracle; all coexist together
- Users operate in their local language (21 choices) with no need for additional software

Resources on the Internet

JD Edwards EnterpriseOne home page, customer stories, product data sheets, resource links
www.oracle.com/us/products/applications/jd-edwards-enterpriseone/index.htm

Numbers ■ 1 ■ 2 ■ 3

1 integrated database and system with
 2 tech stack options, and 3 database choices

Recent Release Highlights

Release 8.11 (2004), 8.11 SP1 (2005)	Release 8.12 (2006)	Release 9.0 (2008)	Release 9.0 Update 1 (2009)
<ul style="list-style-type: none"> ▪ Pure Internet Architecture ▪ Demand Flow® Manufacturing ▪ Embedded CRM sales & service ▪ Sales and Operations Planning ▪ Requisition Self Service ▪ Compliance solutions ▪ Customer Self Service ▪ License plating; ETO workbench ▪ Lean forecasting & execution ▪ Usability & performance improvements ▪ Fusion Middleware support 	<ul style="list-style-type: none"> ▪ Operational Sourcing ▪ Plant Manager's Dashboard ▪ Financial Management and Compliance Console ▪ Grower Management ▪ Grower Pricing & Payments ▪ Blend Management ▪ Transportation sequencing ▪ Pricing matrix ▪ GDPDU taxes ▪ Fixed asset regulations ▪ Activities homepage 	<ul style="list-style-type: none"> ▪ Project & Gov't Accounting module ▪ Project control, audit, fees, cost-plus ▪ Flexible invoice format ▪ Extended time & labor, procurement ▪ Total time accounting ▪ Burdening, re-burdening, actuals ▪ Data relationships ▪ A/R automated cash receipts ▪ Kit processing ▪ Freight expense management ▪ Expense participation (real estate) ▪ National purchasing (home building) 	<ul style="list-style-type: none"> ▪ Tax capture by pay item and G/L account ▪ Burdening change mgmt ▪ Auto G/L reconciliation ▪ Hierarchy for markups ▪ Non-billable burden cats ▪ Processing fees in detail ▪ Faster job status inquiry ▪ Canadian ROE on web ▪ Changes to 24/7 mfg ▪ License plate FIFO ▪ UNSPSC code languages



Table A – JD Edwards EnterpriseOne Applications Footprint

Financial Management	Human Capital Management
<ul style="list-style-type: none"> Financial Management <ul style="list-style-type: none"> General Ledger (G/L) Accounts Payable (A/P) Accounts Receivable (A/R) Fixed Asset Accounting (F/A) Advanced Cost Accounting Expense Management Financial Management and Compliance Console ▶ OBIA Financial Analytics 	<ul style="list-style-type: none"> Human Resources Management <ul style="list-style-type: none"> eRecruit Manager and Employee Self-Service Time and Labor Payroll (USA, CAN, ANZ)
Order Management	Customer Relationship Management
<ul style="list-style-type: none"> Advanced Pricing Agreement Management Configurator Demand Scheduling Execution Product Variants Sales Order Management 	<ul style="list-style-type: none"> sales <ul style="list-style-type: none"> Advanced Pricing Sales Force Automation Sales Order Management support <ul style="list-style-type: none"> Branch Scripting Case Management Customer Self Service Solution Advisor service <ul style="list-style-type: none"> Service Management Service Management Foundation CRM On Demand + Oracle CRMOD Lead to Order
Manufacturing and Engineering	Supply Management (Procurement)
<ul style="list-style-type: none"> Manufacturing Management <ul style="list-style-type: none"> Shop Floor ETO Foundation Lean Execution Product Costing Product Data Management Configurator Demand Flow® Manufacturing Plant Manager's Dashboard Quality Management Requirements Planning + Oracle Agile PLM 	<ul style="list-style-type: none"> Advanced Pricing Agreement Management Buyer Workspace Operational Sourcing Procurement & Subcontracts Mgmt Product Variants Requisition Self Service Supplier Self Service
Supply Chain Execution (Logistics)	Supply Chain Planning
<ul style="list-style-type: none"> Advanced Stock Valuation Bulk Stock Inventory Inventory Management RFID Processor Transportation Management Warehouse Management > Oracle Transportation Management 	<ul style="list-style-type: none"> Order Promising + Oracle Value Chain Planning – Demantra ▪ Strategic Network Optimization ▪ Production Schedule ▪ Adv Supply Chain Planning ▪ Adv Planning Command Ctr ▪ Inventory Optimization ▪ Collab Planning
Food and Bev Producers (Agriculture)	Asset Lifecycle Management
<ul style="list-style-type: none"> Grower Management Grower Pricing and Payments Blend Management 	<ul style="list-style-type: none"> Capital Asset Management Condition Based Maintenance Equipment Cost Analysis Preventive Maintenance Resource Assignments
Real Estate and Home Construction	Project Management
<ul style="list-style-type: none"> Advanced Real Estate Forecasting Real Estate Management Homebuilder Management 	<ul style="list-style-type: none"> Project & Gov't Contract Accounting Contract and Service Billing Project Costing + Oracle Primavera P6
<ul style="list-style-type: none"> + Oracle AIA PIP > Direct integration > Business intelligence using OBIA 	

Table B – JD Edwards EnterpriseOne Tools and Technology Footprint

JD Edwards EnterpriseOne Core Tools and Infrastructure

Oracle Technology Foundation	IBM Technology Foundation
<ul style="list-style-type: none"> Oracle Application Server Oracle Portal Oracle Database Oracle BI Discoverer Oracle BI Publisher 	<ul style="list-style-type: none"> IBM WebSphere Application Server IBM WebSphere Portal IBM DB2

Table C – Localizations and Languages from Oracle

Localizations (33)		Languages (21)
North America		Global
<ul style="list-style-type: none"> United States 	<ul style="list-style-type: none"> Canada ♦ 	<ul style="list-style-type: none"> Arabic Chinese (simplified) Chinese (traditional) Czech Danish Dutch English Finish French German Greek Hungarian Italian Japanese Korean Polish Portuguese (Brazil) Russian Spanish Swedish Turkish
Latin America		
<ul style="list-style-type: none"> Argentina Brazil Chile Colombia 	<ul style="list-style-type: none"> Ecuador Mexico Peru Venezuela 	
Asia Pacific		
<ul style="list-style-type: none"> Australia ♦ China India Japan 	<ul style="list-style-type: none"> New Zealand ♦ Singapore Taiwan 	
Europe		
<ul style="list-style-type: none"> Austria Belgium Czech Rep Denmark Finland France Germany Hungary Ireland 	<ul style="list-style-type: none"> Italy Netherlands Norway Poland Russia Spain Sweden Switzerland United Kingdom 	
♦ Country specific HCM available		

Table D – Product History

JD Edwards Corporation	1977 – March 17	JD Edwards Corporation founded
	1984 – March	JD Edwards World launched
	1996 – September	OneWorld: First release of JD Edwards EnterpriseOne
	2000 – September	First release of Xe; early JD Edwards EnterpriseOne family
PeopleSoft	2002 – June	Customer Self-Service, Supplier Self-Service, Buyer Workspace
	2003 – June	JD Edwards acquired by PeopleSoft
	2003 – September	350 enhancements; 1 new module; contract and service billing
	2004 – March	Multiple technology inclusions.
	2004 – June	140 enhancements; 6 new modules; HCM, RFID, ECA
	2004 – December	250 enhancements; 7 new modules; Internet architecture; CRM, DDM
	2005 – January	PeopleSoft acquired by Oracle
	2005 – September	Oracle Lifetime Support policy
	2005 – November	200 enhancements; Fusion M/W
	2005 – November	JDE E1 business unit formed
Oracle	2006 – April	Oracle Applications Unlimited 6 new products
	2007 – May	JD Edwards business unit formed
	2007 – November	Broad set of new features that enhance many tools capabilities
	2008 – September	437 enhancements. Projects, M+D, F+B investment; new PGCA module
	2009 – May	18 enhancements. Enterprise Manager, embedded Oracle BI Pub
2009 – October	31 enhancements. More Oracle edge. Adv Enterprise Mgt Utilities	

Table E – Oracle Business Accelerators for JD Edwards EnterpriseOne (OBA) from Oracle

Core Suites	CDK
<ul style="list-style-type: none"> CRM Financial Mgt Human Capital Mgt Manufacturing Supply Chain Mgt 	<ul style="list-style-type: none"> Use Configuration Development Kit (CDK) to build Oracle Business Accelerators, streamline multi-national and instance rollouts and simplify system administration.

